



Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travellers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

FEATURED AIRLINE: ZAMBIA AIRWAYS

OUR AIRLINE PARTNERS IN SA

IATA CODES	TKTG CODES	AIRLINE NAME
AH	124	AIR ALGERIE
HC	490	AIR SENEGAL
RN	507	ESWATINI AIR
UR	109	UGANDA AIRLINES
ZN	138	ZAMBIA AIRWAYS



Zambia Airways, based in Lusaka, is on a quest to become the airline of choice for travellers and cargo customers across the region. It expects to carry 1.9-million passengers across its network by 2028. Although the airline took to the skies in 2021, it was established in 2014 with the backing of the Zambian government, Industrial Development Corporation (IDC), and Ethiopian Airways (ET). Today, ET retains a 45% stake in the business, while the IDC holds 55% shares. Book domestic destinations, including Livingstone, Ndola, Solwezi, and Lusaka. Regional routes include Harare and Johannesburg.

Book front-row seats to some of Africa's wildest places

LIVINGSTONE

NDOLA

HARARE

LUSAKA

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Air Senegal has mariners covered...

Along with sports and business travel, agents marine fares from Air Senegal (HC).

The airline aims to become a West African air transport leader by establishing the Blaise Diagne International Airport as a competitive regional hub. It also supports a mix of sales channels, including agency GDS screens (Amadeus and Travelport), and has a distribution agreement with Hahn Air.

... and rewards loyalty

Members of Air Senegal's loyalty programme earn Teranga Points (miles) on every flight. The more members travel, the more they will earn and are eligible to progress to a higher tier status.

Teranga Points are valid for life. Redeem them for various perks. For example, Teranga Silver status cardholders (the second tier of the programme) can check in at business-class counters. Extra baggage allowances, priority boarding and VIP lounge access, and various other perks, are reserved for Teranga Gold and Teranga Diamond club members.

Buy one, get 50% off UR business-class fares

A Business Buddy promotion with Uganda Airlines (UR) allows agents to book one Business Class ticket and receive a 50% saving on a second ticket. Available until November 15, 2023.

AirlinePros International South Africa can also confirm that, effective October 1, UR will pay 3% commission to all BSP travel agents.

FEATURED AIRLINE: AIR SENEGAL



Senegal's flag carrier, Air Senegal, is headquartered in Dakar and services 20 destinations within Africa and the world. Established in 2016 to replace a defunct Senegal Airlines, the airline took to the skies in 2018 and has witnessed a significant increase in demand for travel to and from West Africa in recent years, mainly corporate and sports travel from southern Africa. Travel agency customers can choose destinations within West Africa, Senegal, Europe, and the US, including New York. The airline is also considered a major role player in growing the country's inbound tourism industry, and it manages to meet the highest international aviation safety and service standards.

Enjoy life in these scenic, cosmopolitan cities

DAKAR

NEW YORK

CASABLANCA

ABIDJAN

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WE ARE AIRLINEPROS!

Esté M^cGalty

Esté M^cGalty is a Sales Manager at AirlinePros International South Africa. A familiar face to many local travel agents and trade partners, Esté has more than 15 years' of experience in destination marketing and sales for both the Hospitality and Aviation industries.

A specialist in airline sales, Esté uses her experience to convert a lead into a definite sale. She finds the role extremely rewarding, especially when airlines and governments on either end of new routes work together. "South Africans are very resilient. We love to try new things, and we give everyone an opportunity," she said. "One of my favourite aspects of my job has to be meeting with the High Commissioner of the countries we work with, depending on the airline. This allows us opportunities to be included in various sectors of business."



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NEWS AND EVENTS

Zambia Airways' new Boeing 737-800 signals growth



Zambia Airways (ZN) is excited about the potential to grow its business and even entertain new international routes following the arrival of its new Boeing 737-800 aircraft last month. The model is prevalent because of its technology and fuel efficiency.

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AirlinePros supports AASA's call for visa-free travel in Africa



The Airlines Association of Southern Africa (AASA) has called on authorities to permit the establishment of at least 200 new intra-Africa city pairs by 2030 and to make visa-free intra-Africa travel a reality on the continent.

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WINNER OF LAST QUIZ

Paula Martini
Founder of CoTravel

Paula wins a R350 voucher for Takealot, sponsored by AirlinePros International.



WIN A GIFT VOUCHER

In which exotic destination featured in this month's AirBorne can you find the Hassan II Mosque?

HINT: Humphrey Bogart and Ingrid Bergman starred in an iconic 1940s classic Hollywood movie of the same name as this fascinating North African city.

Please send your answer and agency details to AirBorne@AirlinePros.com