

# AirBorne

Aviation Professionals @ Work



USA ISSUE 17

Welcome to AirlinePros, an award-winning global network providing Representation, Distribution, and Commercial solutions for airlines and the travel industry. Our mission is to partner with professionals who share our principles and deliver unparalleled value for our airline clients, trade partners, and travelers. At AirlinePros, we love what we do and we do what we love, which helps us take you to greater heights!

## SHANDONG AIRLINES (SC)

Since its start in 1994, Shandong Airlines has quickly become a prominent regional airline with links to many stunning domestic destinations and mega cities across Asia. Based in Jinan, Shandong Province, China, the airline uses a modern fleet of more than 100 aircraft (primarily Boeing and Embraer models). It has received numerous awards for safety and service quality, establishing itself as a reliable player in the competitive Chinese aviation market. Regarding tourism, Shandong is one of China's most economically developed cities. It is known for its beautiful landscapes, national parks, coastline, rich cultural heritage, and history, and is also the birthplace of Confucius.



**FELIX KAN**  
Sales Manager  
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**Fly honestly, fly better!**



JINAN



INCHEON



HONG KONG

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## AGENT'S CORNER



Shandong Airlines' fleet includes more than 100 modern aircraft. The Boeing 737-8 MAX is configured with eight seats in Business class (above) and 168 in Economy.

- Shandong Airlines' impressive route network features around **380 domestic, regional, and international routes**.
- 4,700+ flights connect more than 80 medium and large cities!
- Popular routes from Shandong connect to **South Korea, Singapore, Japan, Thailand, India, and Cambodia**, and to **Taiwan and Hong Kong in China**.
- Shandong Airlines' **safety record** is just as impressive, spanning more than 29 years!
- The airline is deeply committed to its **social responsibilities**, and regularly helps with earthquake, poverty relief, and community development projects.

[Read more](#)

## NEWS AND EVENTS

### AirlinePros Elevating Connections with Dynamic Regional Meetings



Sales and country managers from many of our 60 global offices convened in Kerala, India and Lusaka, Zambia for the company's Annual Regional Assembly (ARA) meetings earlier this month. These engaging events focus on enhancing our employees' and partners' skills and professional development and were themed



"Coaching, Cohesion, and Collaboration". Participants enjoyed a vibrant atmosphere filled with idea-sharing, strategic discussions, and product and service training. As a highlight, the group in India enjoyed a houseboat ride on Vembanad Lake at sunset (above, left). Right: our teams in Zambia.

[Visit our ARA webpage](#)

### Travelers Want a Convenient, Faster Airport Experience - IATA



The International Air Transport Association (IATA) has released its 2024 Global Passenger Survey, highlighting travelers' continued emphasis on convenience and speed in their travel experiences, especially at the airport.

[Read more](#)

### Loganair Soars to New Heights: Named Sustainable Airline of the Year 2024



Loganair has been named the Sustainable Airline of the Year for 2024 by the European Regional Airline Association (ERA), a prestigious award that highlights the airline's commitment to sustainability.

[Read more](#)

## WE ARE AIRLINEPROS



Pictured above: AirlinePros International team members Jerry-Max Theophile and Yasmin Sabbag on the opening day of the WTE Miami 2024.

AirlinePros International team members **Jerry-Max Theophile** and **Yasmin Sabbag** on the opening day of the WTE Miami 2024. The event took place at the Miami Beach Convention Centre at the end of October, bringing together professionals from various sectors of the travel and tourism industry. There was ample opportunity for engagement, networking, and business development as our team explored how our airline representation and distribution solutions can enhance brand visibility and streamline sales, marketing, and customer service operations. We also highlighted our partnerships with leading flag carriers and large and small airlines that are expanding air travel in both traditional and emerging markets.



## AIRLINEPROS TRAINING PROGRAMS



**AIRLINEPROS  
MASTERCLASS**

**Enhancing airport route development: Strategies and best practices.**

**Air services development: Strengthening collaboration between tourism boards, airlines, and airports.**

For the aviation industry, by aviation professionals. [Click to know more](#)

## Share your best travel tip for a chance to win an Amazon voucher!

We're excited to hear from travel agents who have explored Shandong, China, or booked Shandong Airlines. If you have a favorite package holiday, activity, or tour, we want to know! The most valuable suggestion will win!

**How to Enter:** **CLICK HERE** to submit your travel tip or recommendation. If you are chosen as our Expert Explorer, we'll share your tip in an upcoming issue and reward you with an Amazon shopping voucher!

Don't miss this opportunity to share your expertise!

## OUR AIRLINE PARTNERS

IATA CODES	TKTG CODES	AIRLINE	IATA CODES	TKTG CODES	AIRLINE	IATA CODES	TKTG CODES	AIRLINE
AH	124	Air Algérie	H4	132	HiSky	PW	031	Precision Air
30	452	Air Arabia Maroc	MR	861	Hunnu Air	P0	659	Proflight Zambia
KC	465	Air Astana	6E	312	IndiGo	BI	672	Royal Brunei
UU	760	Air Austral	JY	653	interCaribbean Airways	WB	459	RwandAir
BP	636	Air Botswana	AZ	055	ITA Airways	SC	324	Shandong Airlines
HF	483	Air Cote d'Ivoire	RQ	384	Kam Air	GQ	633	Sky Express
NX	675	Air Macau	TM	068	LAM Mozambique	IE	193	Solomon Airlines
PX	656	Air Niugini	QV	627	Lao Airlines	SZ	413	Somon Air
4N	287	Air North	LM	682	Loganair	ZI	156	Star Perú
GZ	755	Air Rarotonga	MH	232	Malaysia Airlines	S6	660	Sunrise Airways
HC	490	Air Senegal	2M	391	Maya Island Air	DT	118	TAAG Angola Airlines
HM	061	Air Seychelles	8M	599	Myanmar Airways Intl.	TB	612	TUI Fly Belgium
IZ	238	Arkia	UB	665	Myanmar National Airlines	TU	199	Tunisair
BW	106	Caribbean Airlines	RA	285	Nepal Airlines	UR	109	Uganda Airlines
KB	787	Drukair	NE	477	Nesma Airlines	VJ	978	Vietjet Air
TB	467	Eastjet Airways	NP	325	Nile Air	V7	712	Volotea
FN	005	fastjet Zimbabwe	8P	905	Pacific Coastal Airlines	WF	701	Widerøe
GA	126	Garuda Indonesia	CG	626	PNG Air			

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